# DAIMLERCHRYSLER

# Fact Sheet Second Quarter and First Half 2007

#### **Contents**

#### **DaimlerChrysler Group**

■ Stock Market Information 3

■ Earnings Situation 4 - 7

#### **Sales Information**

■ Mercedes Car Group 8 - 10

■ Truck Group 11 - 13

■ Vans & Buses 14

The figures in this document are preliminary.

### **Stock Market Information**

	3rd Quarter		4th Qu	arter	1st Qu	arter	2nd	d Quarte	r	Janu	ary - Ju	ne
	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007		Change
Average number of												
shares outstanding												
basic	1,022.8	1,015.6	1,025.9	1,018.0	1,028.7	1,018.4	1,043.2	1,021.4	+2%	1,035.9	1,019.9	+2%
diluted	1,025.7	1,019.9	1,031.4	1,022.5	1,038.7	1,026.9	1,054.6	1,025.2	+3%	1,046.7	1,026.1	+2%
Number of shares outstanding (at period end)												
adjusted for treasury stock	1,023.3	1,017.8	1,028.2	1,018.2	1,029.4	1,018.7	1,054.1	1,022.3	+3%			
total shares outstanding	1,023.3	1,017.8	1,028.2	1,018.2	1,029.4	1,018.7	1,054.1	1,022.3				
Share price Frankfurt												
(at period end, in EUR)	39.41	44.14	46.80	43.14	61.40	47.40	68.59	38.63	+78%			
Share price New York												
(at period end, in USD)	49.96	53.12	61.41	51.03	81.81	57.41	91.95	49.36	+86%			
Market capitalization Frankfurt												
(at period end, in billions of EUR)	40.33	44.93	48.12	43.92	63.20	48.28	72.30	39.49	+83%			
Market capitalization New York												
(at period end, in billions of USD)	51.12	54.07	63.14	51.96	84.21	58.48	96.93	50.46	+92%			

### **Unit Sales**

(** · · · · · · · · · · · · · · · · · ·	3rd Qı	ıarter	4th Qւ	ıarter	1st Qเ	ıarter	2nd	d Quarte	r	Janu	ıary - Ju	ine
(in units)	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007	2006	Change
Mercedes Car Group (Wholesales)	307,483	310,885	337,355	350,904	271,058	281,458	320,151	325,501	-2%	591,209	606,959	-3%
Truck Group (Wholesales)	136,051	133,585	134,253	121,520	119,218	113,377	112,054	132,406	-15%	231,272	245,783	3 -6%
Vans (Wholesales)	58,812	64,236	72,785	79,120	61,703	59,724	73,823	65,574	+13%	135,526	125,298	3 +8%
Buses (Wholesales)	8,620	9,200	9,437	10,103	8,302	7,840	10,338	10,295	+0%	18,640	18,135	5 +3%

### Revenues

	3rd Quarter	4th Quarter	1st Qu	arter	2nc	l Quarte	er	Janu	ary - Ju	ine
(in millions of EUR)	2006	2006	2007	2006	2007	2006	Change	2007	2006	Change
Mercedes Car Group	12,581	14,395	12,070	11,937	12,558	12,497	+0%	24,628	24,434	<b>+</b> 1%
Truck Group	7,959	7,961	7,290	7,361	6,930	8,508	-19%	14,220	15,869	-10%
Van, Bus, Other	3,127	3,598	2,882	3,154	3,376	3,272	+3%	6,258	6,426	5 -3%

# **Earnings Before Interest and Taxes (EBIT)**

	3rd Quarter	4th Quarter	1st Qu	arter	2nc	d Quarte	er	Janu	ary - Ju	ine
(in millions of EUR)	2006	2006	2007	2006	2007	2006	Change	2007	2006	Change
Mercedes Car Group	850	978	792	(735)	1,204	690	+74%	1,996	(45)	) .
Truck Group	565	279	528	422	601	585	+3%	1,129	1,007	7 +12%
Van, Bus, Other	341	(501)	1,872	366	257	1,121	-77%	2,129	1,487	7 +43%

## **Special Reporting Items affecting EBIT**

		3rd Quarter	4th Quarter	1st Q	uarter	2nd Q	uarter	Januar	y - June
(in millio	ons of EUR)	2006	2006	2007	2006	2007	2006	2007	2006
Car	Discontinuation of smart forfour	40	9	-	(982)	-	(13)	-	(995)
	Headcount reduction in the context of CORE	(47)	(16)	-	(203)	-	(20)	-	(223)
Mercedes Group	Immediate recognition of early retirement agreements	-	(216)	-	-	-	-	-	-
Ĕ	Financial support for suppliers	-	-	(82)	-	-	-	(82)	-
<u>م</u>	Sale of real estate in Japan	-	-	-	-	68	-	68	-
Group	Immediate recognition of early retirement agreements	-	(134)	-	-	-	-	-	-
Truck	Disposal of the off-highway business	-	13	-	-	-	-	-	-
F	Changes in healthcare benefits	-	(161)	-	-	-	-	-	-
	Disposal of the off-highway business	-	15	-	238	-	-	-	238
Other	Sale of real estate	86	185	-	-	-	-	-	-
s, Ot	Immediate recognition of early retirement agreements	-	(29)	-	-	-	-	-	-
Van, Bus,	Transfer of interest in EADS	4	(241)	1,563	(58)	(39)	814	1,524	756
Var	Restructuring program at EADS	-	-	(114)	-	-	-	(114)	-
	Charges for A350 and A380	-	(435)	-	-	-	-	-	-

# **Mercedes Car Group Wholesales**

	3rd Qı	ıarter	4th Qւ	ıarter	1st Qเ	ıarter	2nc	d Quarte	er	Janu	ıary - Ju	ne
(in units)	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007	2006	Change
Mercedes Car Group	307,483	310,885	337,355	350,904	271,058	281,458	320,151	325,501	-2%	591,209	606,959	-3%
Western Europe	190,878	201,731	204,114	215,469	159,487	180,128	208,570	209,729	-1%	368,057	389,857	
of which <b>Germany</b>	86,155	93,345	100,553	96,872	72,165	75,705	89,680	90,862	-1%	161,845	166,567	-3%
NAFTA	66,790	62,560	80,039	77,397	59,608	53,705	56,785	71,258	-20%	116,393	124,963	-7%
of which <b>USA</b>	61,588	56,746	73,599	71,233	54,669	48,304	50,091	65,069	-23%	104,760	113,373	-8%
Japan	11,291	11,325	12,414	14,648	10,311	13,158	8,999	11,597	-22%	19,310	24,755	-22%
Rest of World	38,524	35,269	40,788	43,390	41,652	34,467	45,797	32,917	+39%	87,449	67,384	+30%
of which Mitsubishi products manufactured in South Africa	n/a	n/a	n/a	n/a	2,434	n/a	2,782	n/a		5,216	n/a	

## Mercedes Car Group Retail Sales\*

	3rd Qu	ıarter	4th Qւ	ıarter	1st Qเ	ıarter	2nc	d Quarte	r	Janu	ary - Ju	ne
(in units)	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007	2006	Change
Mercedes Car Group	306,961	306,033	326,447	338,013	286,764	294,966	330,935	332,286	-0%	617,699	627,252	-2%
Western Europe	190,318	199,309	200,736	214,193	171,062	186,080	208,246	211,101	-1%	379,308	397,181	-4%
of which <b>Germany</b>	84,839	94,708	103,020	98,262	71,667	75,369	88,701	90,851	-2%	160,368	166,220	-4%
NAFTA	67,686	63,111	76,760	73,717	61,274	56,623	69,440	70,173	-1%	130,714	126,796	+3%
of which <b>USA</b>	62,130	57,685	70,861	67,948	56,048	51,326	62,333	63,775	-2%	118,381	115,101	+3%
Japan	11,858	11,338	11,447	11,344	11,991	13,780	9,472	13,070	-28%	21,463	26,850	-20%
Rest of World	37,099	32,275	37,504	38,759	42,437	38,483	43,777	37,942	+15%	86,214	76,425	+13%

<sup>\*)</sup> Excluding the Mitsubishi Pickup L200 and the Mitsubishi Pajero produced in South Africa

# Mercedes Car Group Market Shares\*

	3rd Q	uarter	4th Q	uarter	1st Qı	uarter	2n	d Quarte	er	Janı	uary - Ju	une
(in %)	2006	2005	2006	2005	2007	2006	2007	2006	Change in % pts	2007	2006	Change in % pts
Western Europe of which Germany	4.9 9.8	4.8 10.5	4.8 10.3	5.3 10.3	4.2 10.7	4.2 9.4	4.5 10.1	4.5 9.7	+0.0 +0.4	4.4 10.4	4.3 9.6	
USA	1.5	1.3	1.9	1.8	1.5	1.3	1.3	1.5	-0.2	1.4	1.4	+0.0
Japan	1.0	0.9	1.0	0.8	0.9	0.9	0.9	1.2	-0.3	0.9	1.0	-0.1

<sup>\*</sup> Mercedes-Benz Passenger Cars excluding smart

# **Truck Group Wholesales**

<i>(</i>	3rd Qu	ıarter	4th Qւ	ıarter	1st Qเ	ıarter	2nd	d Quarte	r	Janu	ıary - Ju	ne
(in units)	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007	2006	Change
Truck Group *	136,051	133,585	134,253	121,520	119,218	113,377	112,054	132,406	-15%	231,272	245,783	-6%
Western Europe *	22,329	19,744	21,913	24,315	18,855	18,579	21,203	22,751	-7%	40,058	41,330	-3%
of which <b>Germany</b> *	10,717	8,689	10,027	11,753	8,825	8,045	9,019	9,991	-10%	17,844	18,036	-1%
NAFTA	49,265	48,330	46,579	41,332	45,952	45,092	23,784	46,861	-49%	69,736	91,953	-24%
of which USA	42,613	41,583	40,564	35,991	40,042	39,557	18,836	40,994		58,878	80,551	-27%
Latin America (excl. Mexico)	9,770	10,490	10,424	10,083	11,017	8,960	14,113	10,569	+34%	25,130	19,529	+29%
Asia	39,733	42,065	38,714	32,386	29,124	28,748	36,329	36,855	-1%	65,453	65,603	-0%
of which Japan	19,159	15,273	19,037	14,413	14,254	14,430	14,415	18,440		28,669	32,870	
Rest of World	14,954	12,956	16,623	13,404	14,270	11,998	16,625	15,370	+8%	30,895	27,368	+13%
* Adjusted for Sprinter vans produced by	y Trucks NAFT	A until the end	l of 2006.									
Sprinter vans	5,854	5,364	2,895	5,451		5,966		6,154			12,120	

# **Truck Group Retail Sales**

	3rd Qu	ıarter	4th Qւ	ıarter	1st Qเ	ıarter	2nd	d Quarte	r	Janu	ıary - Ju	ne
(in units)	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007	2006	Change
Truck Group	136,309	131,245	134,171	122,172	113,704	110,256	118,887	126,666	-6%	232,591	236,922	-2%
Western Europe of which Germany	22,122 10,754	19,614 8,661	22,200 9,992	23,880 11,323	18,601 8,777	18,143 7,701	19,988 9,018	22,174 10,021		38,589 17,795	40,317 17,722	
NAFTA of which USA	44,937 38,856	46,241 40,185	45,842 39,931	42,189 36,995	41,200 36,220	42,702 37,756	31,464 25,381	47,354 41,604		72,664 61,601	90,056 79,360	
Latin America (excl. Mexico)	10,169	10,518	10,429	10,057	11,019	8,793	14,114	10,346	+36%	25,133	19,139	+31%
Asia of which Japan	44,735 23,922	42,173 15,329	38,877 19,037	32,420 14,439	29,209 14,254	28,869 14,431	36,501 14,415	32,029 13,677		65,710 28,669	60,898 28,108	
Rest of World	14,346	12,699	16,823	13,626	13,675	11,749	16,820	14,763	+14%	30,495	26,512	+15%

# **Truck Group Market Shares**

	3rd Qı	uarter	4th Qı	uarter	1st Qı	uarter	2n	d Quarte	er	Janı	ıary - Jı	une
(in %)	2006	2005	2006	2005	2007	2006	2007	2006	Change in % pts	2007	2006	Change in % pts
Trucks Europe / Latin Ame	rica											
(Mercedes-Benz)												
Western Europe мот/нот	22.1	23.0	22.9	23.0	19.3	21.1	21.4	21.2	+0.2	20.6	21.2	-0.6
Germany мот/нот	42.5	42.5	41.4	43.3	36.7	41.6	38.4	38.2	+0.2	37.8	39.1	-1.3
Brazil мот/нот	31.1	33.0	31.8	32.0	30.9	34.1	31.8	31.8	+0.0	31.5	32.5	-1.0
Trucks NAFTA (Freightliner/Sterling/Western Star)												
NAFTA Class 8	32.8	36.3	32.3	35.1	38.6	34.4	36.6	34.0	+2.6	37.4	34.2	+3.2
NAFTA Class 5-7	20.0	23.7	21.7	23.3	27.3	21.4	22.5	22.3	+0.2	24.4	22.0	
Trucks Asia												
Japan Trucks Total	25.7	24.2	28.5	21.8	22.2	20.2	23.8	23.6	+0.2	23.3	22.5	+0.8

## Van & Buses Market Data

	3rd Qu	ıarter	4th Qu	arter	1st Qu	arter	2nd	Quarte	r	Ja	nuary - 、	June
	2006	2005	2006	2005	2007	2006	2007	2006	Change	2007	2006	Change
Vans												
Wholesales (in units)	58,812	64,236	72,785	79,120	61,703	59,724	73,823	65,574	+13%	135,526	125,298	+8%
Retail sales (in units)	59,254	68,120	72,655	76,954	62,356	59,406	74,635	68,532	+9%	136,991	127,938	+7%
Market shares (in percent) Western Europe midsize/large Germany midsize/large	16.2 26.7	16.6 27.7	16.3 27.3	16.8 28.0	16.1 25.2	15.3 24.0	15.9 24.8	15.8 24.5	<b>+0.1</b> pts. <b>+0.3</b> pts.	15.9 24.9	15.6 24.3	<b>+0.3</b> pts <b>+0.6</b> pts
Buses												
Wholesales (in units)	8,620	9,200	9,437	10,103	8,302	7,840	10,338	10,295	+0%	18,640	18,135	+3%
Retail sales (in units)	8,620	9,200	9,437	10,103	8,302	7,840	10,338	10,295	+0%	18,640	18,135	+3%
Market shares (in percent) Western Europe heavy Germany heavy	25.5 58.6	23.9 55.3	25.9 57.1	27.8 61.7	26.3 51.8	26.3 40.8	23.8 46.2	24.5 49.7	<b>-0.7</b> pts. <b>-3.5</b> pts.	24.5 48.2	25.2 48.0	-0.7 pts +0.2 pts